

The SagePage



...from the **Bar Code Experts** for inventory, asset and warehouse managers

WHiPPET - Wireless Warehouse Management

In today's business environment, the need to provide high-speed product delivery requires a warehouse system that has real time management capabilities. Real time data updates information instantaneously with a mobile Radio Frequency (RF) system which will enable organizations to have up-to-the-minute information on incoming orders, current stock levels, pick lists, back orders and items received in the warehouse.



SageData has recently launched **WHiPPET** Wireless Warehouse Management System

to meet those needs. By implementing **WHiPPET**, customers will have real-time accurate information about their inventory, minimize controllable operating costs, reduce inventory and overhead costs and maximize labor productivity.

WHiPPET is designed as a multi-module turnkey solution for distribution and warehousing applications. Modules available include Electronic Pick Lists, Inventory Control, Receiving/Put-away/Issuing, Cross Docking, Order Entry, Setup and Reports. There is also an optional Web Browser Interface and a Purchase Order module available.

WHiPPET's competitive edge comes from SageData's more than 200 installations of similar systems. "For the last few years, customers have been demanding a fast, efficient and easy way to implement a warehouse management system. We did it and it's called **WHiPPET!**" states John Rivenell, President of SageData. "**WHiPPET** combines the best modules from several standard systems that we have developed to create a cost effective wireless warehouse management system that can **pay for itself in under nine months.**"

SageData's Open House

BASH

April 26, 2001

1948 Merivale Rd. Nepean, ON

11:30am - 3:00pm

You are cordially invited to join us for an all-day event filled with bar code hardware and software demonstrations and the opportunity to share and exchange ideas, strategies and application stories of asset and inventory tracking.

If you are up to the challenge you can take the **BAR CODE Challenge** - *if you dare to scan!*

SageData will also provide a light lunch and refreshments for the enjoyment of all those who attend.

For more information and to RSVP

www.sagedata.com

Please RSVP to Sara, Event Coordinator at (613) 225-4905 ext. 211 or sara@sage.ca

See inside for...

- SageData's ISO 9001 Certification
- New Bar Code technology...
- Importance of real time information in a warehouse
- NEW - Asset management system with Internet module
- New staff members

SageData ...the Bar Code Experts



The Importance of Real Time Information in Your Warehouse



The need for Warehouse Management Systems (WMS) is rapidly increasing, due to the phenomenal growth of the e-commerce industry. Organizations are now demanding systems that will provide them with greater efficiency and to help them achieve better accuracy of their inventory data. This is why in many organizations they are turning towards systems that have real time information capabilities.

The benefits of a wireless WMS system include:

- **Cost Savings:** lower transaction costs, improve cycle times and better inventory management
- **Customer Service:** faster service, higher quality; speed to market
- **Adapt to Growth:** new customers, products, services, or channels
- **Greater accuracy of inventory data**
- **Faster turnaround in inventory**
- **Elimination of duplicate data entry**
- **Real time analysis and simulation**
- **Improve delivery data accuracy**
- **Reduce time on order changes/cancellations**
- **Online access to information**
- **Reduce Capital Costs:** improve resources and create optimum warehouse space and usage

A WMS is a critical link in supply chain management, because customers, vendors, suppliers and manufacturers are continuously demanding up-to-date information. It is a fact of life in business today that customers are demanding quicker and more efficient service, and support at a fraction of the price. It is easier to keep a customer than to lose one, because it will be ten times harder to replace the one that you lost. So in order to prevent this situation it is important to provide these types of services within the daily operation of the business in order to remain successful in the industry.

New BassetPro Users

- HaiTel S.A., Hati
- Dupont Canada Inc., Kingston
- PSINet Ltd., Toronto & Ottawa
- Ottawa-Carleton Police, Ottawa
- Foreign Affairs & International Trade, Ottawa
- Oak Technology, Sunnyvale, CA
- Cabinet Office, Toronto
- Alcatel Canada Inc., Burnaby, BC
- Public Works & Gov't Services Canada, Ottawa

Tip of the Month

“How do you set up the bar code labels in the warehouse without wasting them on items that will never be back?”

Why not attach the barcode labels to a magnetic strip and stick the new magnetic barcode to your metal shelving where the item is located. That way if the stock level for a particular item is at zero quantity, or the item changes locations, you can remove the barcode from the shelving with ease and save it for the future. The preferred magnet size is 2" X 3" and can be purchased at Staples.”

Client Services Department



CHECK OUT the website - www.sagedata.com

BassetPro - The Ultimate Asset Tracking System NOW has an Internet Module

BassetPro is an asset tracking system designed to use tools such as bar codes and handheld computers to create a more efficient and accurate method of tracking assets. In recent years the Internet has become an everyday tool that organizations use to communicate. As companies expand, there are many more valuable assets to track - cell phones, laptops, pagers, etc. The value of equipment per employee continues to rise, so it's becoming even more important to track assets within organizations.

As a result of the increased demand for asset tracking systems, SageData has created an optional module within BassetPro for organizations who want to connect their asset database onto the Internet to manipulate, view/print reports, or add/edit assets. There is also a separate component for the user to transfer to and from the mobile handheld through an Internet connection using a File Transfer Protocol (FTP).

It is important to have access to information *anywhere* and *anytime* when reports need to be generated and management decisions must be made.

Further information, please contact:

Patti Pokorchak

Vice President, Marketing

(613) 225-4404 or email patti@sage.ca

Why Buy an Asset Management System?

Knowing precisely what you own and where it is, may save you thousands of dollars. "One customer thought they had 15 users to a printer but an audit showed a ratio of 1:1." By implementing a system where you can track every asset's location, history, depreciation, maintenance, model & serial numbers, will assist you in a smoother audit process. Knowing exactly what you have, where it is, and who has it will increase your asset database accuracy to up to 98.6%.

Here are a few more reason to buy an asset management system:

- Generate fast and flexible reports
- Eliminate paper work by using mobile handheld computers
- Reduce human error and increase accuracy by automating the data collecting process
- Minimize controllable operating costs by knowing exactly what have, who has it and where it is
-

SAGEDATA IS
SERVING YOU BETTER!

ISO 9001 Quality Control Certification

SageData Solutions Inc. announces they have received the prestigious ISO 9001 Quality Control Certification.

Being the most comprehensive of the ISO standards, ISO 9001 certification is not easily attained. When dealing with an ISO certified company, like SageData, the customer can rest assured that the products being offered are of the highest possible quality.

"This is a proud time for us. To say that we are ISO 9001 registered is a significant achievement," said John Rivenell, president of SageData. "Our compliance with the ISO standards is the result of many months of effort by many of our people. Companies will need to be ISO registered in order to remain competitive," Rivenell continued. "Customers will demand it."

To obtain the certification, SageData defined a series of quality standards and processes for its software development services. Certification signifies that SageData has consistently adhered to those standards and processes, establishing a quality management system that is recognized worldwide.

The rigorous process of acquiring this certification demonstrates SageData's commitment to providing its customers with the highest quality products and services, with results validated by QMI, Canada's largest ISO 9001 accredited registrar. The ISO 9001 inspection process includes 20 different elements, from product design and development to production, inspection and servicing.

By taking part in becoming ISO 9001 certified, it has enabled SageData to reach their goals of creating more efficient procedures for product development, customer service, and internal communication, which will enable SageData to set higher quality standards for their software development and quality control programs.



WHO IS SAGEDATA SOLUTIONS?



Since 1991, SageData Solutions has become a world leader in designing software for asset tracking, inventory control and warehouse management systems. These systems are designed to work with mobile Radio Frequency (RF) handheld computers and bar codes to *greatly increase the efficiency and accuracy* of the data collection process.

Hundreds of our software applications are in use throughout Canada and around the world in more than 25 countries. Our software has been installed for various applications from tracking fire fighter equipment in Saskatchewan to maps and charts on National Defence ships. We have become renowned for our professionalism, expertise, and reliability in our software and customer support.